



**Welcome** to our first newsletter which from time to time will be sent to provide our customers with updates within our business and the caravan industry. Many changes have occurred in the last twelve months within our business and the industry as we strive for improvements in our products and most importantly customer service.

Jayco Newcastle continues to be the one stop specialist caravan destination for the Hunter and Central Coast with a friendly customer focused team.

New owners Damian and David have decided to now open Sunday's to assist our customers in being able to further access the great range of Jayco and also used caravans and spare parts.

Our comprehensive and experienced workshop team is available Monday to Friday to assist with any repairs. We carry the full range of New Jayco Caravans with stock available for immediate delivery. We also offer great prices for trade-ins to assist our customers in trading up to newer models.

## Introducing our new Spares and Accessories Manager – Neil Audet >

Neil joined our team recently after a long career in retail and brings a wealth of experience to our caravan team. Neil has been busy completing our recent renovation of the spares and



accessories area and we have had many comments from customers about the new layout and in particular the new customer lounge. Neil plans to further include different accessory lines after feedback from our customers. Please introduce yourself to Neil when you are next in, his friendly smile is very welcoming.

**Did you know our Spares and Accessories Area has been completely renovated? Drop in and have a look, mention this newsletter and receive a 15% DISCOUNT on all purchases under \$500 for the month of December.**

Did you know we are now open 7 days?

Our trading hours are:  
8am to 5pm Monday to Friday  
8.30am to 4.30pm Saturday  
10am to 4pm Sunday



Visit us at  
326 Pacific Highway HEXHAM  
or visit our comprehensive website at  
[www.jayconewcastle.com.au](http://www.jayconewcastle.com.au)  
or by phone on  
02 4964 8650

*Jayco Newcastle has again won the JAYCO NATIONAL COUNTRY DEALER OF THE YEAR AWARD which is twelve of the last thirteen years for our commitment to excellence.*



## WHAT'S NEW



### Introducing the new Base Station - the work and play alternative getaway.

It's just on 12 months since Jayco released the Base Station as one of the most unique recreational vehicles (RVs) ever to come on to the Australian market. Now you will be able to see this new product at JAYCO NEWCASTLE.

Initially the mobile half accommodation half garage combination RV was welcomed by those with a passion for extreme sports and outdoor activities, with motorcycle enthusiasts among major users to carry their bikes, spare parts and other gear with them wherever they go.

But as the months have rolled by more people are becoming Base Station owners because it offers work and play alternatives.

The biggest version of the Base Station, at 6.76 metres (22ft) has the most storage capacity with a payload of 700 kg, allowing it to carry touring motorbikes like the Harley Davidson and the Honda Goldwing.

The Base Station's unique design means it can sleep up to eight people. Up front is the caravan compartment which sleeps two, with a fold out double bed extending outside the vehicle's super-structure. Add an optional converter and the dinette provides two additional sleeping berths, while inside the garage compartment there are also two fold down single beds with the option of double bunks.

At the rear, a sturdy fold-down back door - comprising the entire back of the vehicle - doubles as a ramp, so equipment and machines can be stored inside. Two cables allow the ramp to be

turned into a deck. There is also a handy built-in mechanic's rack in the rear compartment. An internal doorway links both compartments.

A toilet and shower are standard, making the Base Station completely self-sufficient.

The smaller Base Station, 6.36 metres (20ft 10in) in length, is also available in an Outback model, this model has several additional features to handle road conditions in Australia's remote regions including an under-slung axle for higher ground clearance, 6" chassis for superior strength, checkerplate side panel, mud flaps and the off-road tyres are 15" 235/70R15.

**Coming to Jayco Newcastle early December 2008. Drop in and have a look.**



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