



# Jayco® Newcastle

*The Service Behind the Brand*

**Welcome** again to the Jayco Newcastle newsletter. The Caravanning industry continues to get busier with many new caravanners finding out the best kept secret in Australia. Caravanning provides a memorable cost effective experience and with a Jayco Camper or Caravan you are buying an asset that can be used at cost effective holiday spots. One of my favourite spots to grab a van and

go for a weekend is Port Stephens. Only 50km from Newcastle it provides an ideal spot not far from home to recharge the batteries after a busy week.

Coming into summer Jayco Newcastle is gearing up in our spare parts and accessories area and has a great range of new caravans available for delivery. Drop into Jayco Newcastle and experience

“the service behind the brand”

This newsletter is the first to come out via email to all those who registered their email addresses. For those who wish to receive our newsletter via email instead of through the mail, go to [www.jayconewcastle.com.au](http://www.jayconewcastle.com.au) and click to register your details. Help us to do something small to reduce paper waste.

Looking forward to seeing you soon,

*Damian Charleson*

## Spare Parts Update



A new range of LED light globes have arrived which are a replacement for the incandescent bulbs that are in the Jayco lights.

The LED's have a life of 50,000 hours and give a better light than the original. The voltage required to run LED globes is far less than standard light globes, giving you many more hours out of your battery life.

For example – we can fit your camper out for as little as \$350

## Staff Profile Robert Olson



**Rob** plays a large roll in the customer service area of Jayco Newcastle as he has been working in the caravan industry for a number of years and along with his wife, they enjoy holidaying in their Jayco Heritage. Rob started at Jayco Newcastle as one of our Service Technician's and has recently moved into our spare parts department.

Rob can give expert advice on all facets of caravan repairs and maintenance and working on the front line in Spare Parts and Accessories will be able to help you with your caravanning needs.

## NEWS



## Outstanding Achievement - Trainee of the Year

Thomas McDonald, one of the skilled Service Technician's has just been awarded recognition for his efforts in training.

Thomas has just completed a Certificate 3 in Recreational Vehicle Servicing and through his excellence in training was recently awarded Trainee of the Year by the Hunter Institute of TAFE.

Thomas was also awarded an Outstanding Achievement award by the Kangan Batman TAFE who runs the program and has been nominated as Employee of the Year by the

Caravan, Camping Industry Association. Thomas has been given extremely good tuition and mentoring in our workshop in particular from our long time experienced caravan mechanics in Michael, Phil, Matthew and Alex.

We are all extremely proud of Thomas' achievements and are pleased that he has been recognized by his peers. Thomas is just one of our skilled Technician's so you know that when you have your caravan serviced at Jayco Newcastle it's in good hands.



WHAT'S NEW

## The Hunter Pack

We all know that as Novocastrians we have a great sense of pride in where we are from, that's why Jayco Newcastle has developed our own line called the 'HUNTER PACK'. The Jayco Newcastle Hunter Pack is available in each model series of Jayco Caravan, Pop Top, Camper Trailer, Toy Hauler, Expanda and Starcraft.

The Hunter Pack is Exclusive to Jayco Newcastle and they are loaded with extras such as Solar Panel and External Entertainment Unit on the Sterling Caravan and Pop Tops, Battery system and innerspring mattress in the Camper Trailers and CD Stereo system, Wind up TV aerial and External Speakers to the Discovery, Expanda, Starcraft and Toy Haulers.

If you are looking to trade up or trade in your existing van, take a look at the Hunter Pack, Exclusive to Jayco Newcastle

- Upgrade a Camper Trailer for only \$2,200 saving \$394 off RRP
- Upgrade a Discovery, Expanda, Starcraft or Toy Hauler for only \$2,450 saving \$578 off RRP
- Upgrade a Sterling Caravan or Pop Top for only \$3,170 saving \$683 off RRP

## Hunter Valley Homes



If you are looking for a Granny Flat, Dual Occupancy or a Home to put onto acres or wanting to down size and move into a home village, a Hunter Valley Home may be your solution.

With fully completed home prices starting from \$70,000, home sizes ranging from 1 to 4 bedroom and with over 40 floor plans to choose from you are bound to find something to suit your needs.

All of the homes in the range can be altered or adapted to meet your requirements and with the help of our homes consultant you get the freedom to choose

your own interior and exterior décor. Hunter Valley Homes do all the leg work for you, from the initial council application to dealing with sub-contractor and suppliers, ensuring your home is up to our high standard, ready to move into from around 12 weeks from placing your order.

For more information have a look on the website [www.huntervalleyhomes.com.au](http://www.huntervalleyhomes.com.au) or contact David Muscat on 0409 648 651



Visit us at  
326 Pacific Highway HEXHAM  
or visit our comprehensive website at  
[www.jayconewcastle.com.au](http://www.jayconewcastle.com.au)

or by phone on  
02 4028 0111

Did you know we are open  
7 days?

Our trading hours are:

8.30am to 5pm Monday to Friday  
8.30am to 4.30pm Saturday  
10am to 4pm Sunday

## Competition Winner

In the last news letter we had a giveaway competition for those who joined our email list. We drew the winner for our \$500 spare parts gift voucher and the lucky person is **Geoff Sumner!**

Congratulations Geoff, we hope you enjoy spending your gift voucher!

Jayco Newcastle is now on Facebook. Check it out and look out for specials,  
[www.facebook.com](http://www.facebook.com) and search for Jayco Newcastle.